



GOBIERNO DE PUERTO RICO

DEPARTAMENTO DE EDUCACIÓN

Oficina de Sistemas de Información y Apoyo Tecnológico a la Docencia (OSIATD)

NOTICE OF AWARD AND ACCEPTANCE LETTER

CONTRACTS AWARDED PURSUANT TO RFP NO. PRDE-OSIATD-2018-002-MOBILE DEVICES,

PROFESSIONAL DEVELOPMENT AND PROJECT MANAGEMENT

March 1, 2019

Sent Via Electronic Mail and Certified Mail, Return Receipt Requested

TO THE PROPOSERS RECEIVING AWARDS NAMED ON APPENDIX A ATTACHED HERETO:

A four-member Evaluation Committee¹ (the "Evaluation Committee") was appointed by me, in my capacity as Secretary, to review proposals submitted in response to the Puerto Rico Department of Education's ("PRDE" or the "Department") Request For Proposals No. PRDE-OSIATD-2018-002-Mobile Devices, Professional Development and Project Management (the "RFP"), and to make recommendations for one (1) or more contract award(s). The Evaluation Committee was comprised of representatives from the PRDE's Information Technology Department ("OSIATD"), the Department of Academics and the Office of Federal Affairs. The Evaluation Committee was advised by technical advisers and the Department's competitive procurement consultants. After careful deliberation, the Evaluation Committee recommended by majority vote to award three-year contracts, each with three (3) one-year options to renew to the four (4) proposers in the contract amounts identified on APPENDIX B attached hereto and incorporated herein by reference.

This Notice of Award and Acceptance Letter outlines the competitive proposal and proposer selection process used in connection with the RFP.

I. THE RFP AND ADDENDA

A. RFP Publication

The RFP was issued on August 17, 2018. Notice of the RFP was published in the *El Nuevo Día* newspaper on August 20, 2018. The RFP was also posted on www.de.pr.gov and on the Budget Department's Bids and RFPs website. The following five (5) Addenda to the RFP were issued and posted on the Department's website at www.de.pr.gov:

¹ Initially, five (5) members were appointed to serve on the Evaluation Committee. However, due to different reasons, two (2) members could not participate, and only one alternate member was selected for one (1) of the withdrawing members, resulting in a 4-member Committee.

1. Addendum No. 1 was issued on September 12, 2019 to clarify the number of PRDE teachers, device quantities and service requirements.
2. Addendum No. 2 (later changed to No 3 to correct numbering duplication). Addendum was issued on September 14, 2018 to extend the Letter of Intent Deadline from September 14, 2018 to September 21, 2018 and to extend the proposal due date from September 28, 2018 to October 5, 2018.
3. Addendum No. 2 was issued on September 24, 2018 to provide additional information on Evaluation Criteria and responses to proposer questions, publish the list of proposers that submitted Letters of Intent by the September 21, 2018 deadline, to provide clarification on Financial Statement requirements and the prioritization of services under the RFP.
4. Addendum No. 4 was issued on October 2, 2018 to clarify Technology & Errors insurance requirement.
5. Addendum No. 5 was issued on October 4, 2018 to extend proposal and proposer references deadline from October 5, 2018 to October 12, 2018.

B. Pre-Proposal Conference; Responses to Proposer Questions

A Pre-Proposal Conference was conducted by the Evaluation Committee on September 7, 2018. A total of 69 representatives from 27 companies attended the Pre-Proposal Conference. The requirements and deadlines of the RFP were reviewed at the Conference, including the mandatory submittal requirements. Proposers were given 18 days to review the RFP and submit questions. Questions were submitted by 13 interested businesses. Responses to proposer questions were posted on the Department's website at www.de.pr.gov and distributed to the proposers in attendance at the Pre-Proposal Conference. Attendees were also given an opportunity to review the responses and to ask follow-up questions. Responses to proposer supplemental questions raised by interested proposers were also posted on the Department's website at www.de.pr.gov.

C. Requested Equipment and Services

The RFP requested the following equipment and services:

CATEGORY 1: MOBILE DEVICES AND CARTS

- Part A: Laptops and carts for Educators and Students (115,200 laptops ,plus 1 additional cart with 30 laptops for a school lab in each school).
- Part B: Tablets and carts for Students Grades in K-2 (18,000 tablets, plus 1 additional cart with 30 tablets for a school lab in each school).

At present, the expected distribution of devices of carts is as follows:

RECIPIENTS	DEVICES	CARTS
Kindergarten through 2nd grade	18,000 Tablets	600
Elementary school grades 3rd, 4th and 5th, and high school grades 9-12	42,000 Laptops	1,400
Middle school grades 6th, 7th and 8th	43,200 Laptops	1,440
Educators	30,000 Laptops	0
School Labs (30 devices plus 1 cart per school)	26,130 Devices	871
TOTAL	159,330	4,311

CATEGORY 2: PROFESSIONAL DEVELOPMENT

Part A: Professional Development for educators on the use of laptops, carts and accessories, as well as integration into the classroom and curriculum; this category also includes technical training for OSIATD field technicians that support schools.

Part B: Professional Development for educators on the student use of tablets, carts and accessories, as well as integration into the classroom and curriculum; category also includes technical training for OSIATD field technicians that support schools.

CATEGORY 3: PROJECT MANAGEMENT

Part A: Project Management for logistics and device distribution.

Part B: Project Management for technical support, help desk services and ticketing system.

Part C: Implementation of central asset inventory management and device tracking system to be used throughout distribution, educator and student use and repair.

Proposers were allowed to bid on one (1), two (2) or all three (3) categories of requested equipment and services, and on Part A, B and/or C of any Category, as applicable.

D. Evaluation Criteria and Weights

Each Evaluation Committee member signed a confidentiality agreement wherein each member agreed to (i) keep all information, documents and correspondence presented in the strictest confidence, (ii) adhere to the procurement processes and regulations of the Puerto Rico Department of Education and the Puerto Rico Government and (iii) abide by and support all decisions and recommendations made by consensus vote of the Evaluation Committee.

The proposals were evaluated by the Evaluation Committee based on the following criteria published in the RFP:

EVALUATION CRITERIA	WEIGHTS
Quality and responsiveness of proposed services and/or products, to the specific requirements of the RFP, including minimum device functionality and Service Level Agreements.	30%
Past performance on other contracts of comparable scopes and size with PRDE and/or other school systems, government agencies and/or businesses.	20%
Price of equipment and services.*	20%
Ability of Proposer to deliver proposed equipment and services based on years of experience in the Proposer's industry and economic capacity and stability.	15%
Comprehensiveness of proposal for delivering all categories of requested equipment and services.	15%
TOTAL:	100%

The following additional elements were published on the Department's website to provide clarity on the elements included in each of the above-referenced criteria:

CRITERIA		ELEMENTS TO BE CONSIDERED (Others May Be Added)
1	Quality and responsiveness of proposed services and/or products, to the specific requirements of the RFP, including minimum device functionality and Service Level Agreements.	Degree to which proposal includes all required submittals listed in the Submittal Checklist (APPENDIX IV)
		[For device proposals] Degree to which device functionality meets or exceeds the requested requirements.
		Quality of the proposer's Service Level Agreement and degree to which it meets minimum requirements.
		Quality of proposer's project plan and demonstrated ability to meet proposed schedule
2	Past performance on other contracts of comparable scopes and size with PRDE and/or other school systems, government agencies and/or businesses.	Average of 3 highest customer references
		Degree to which it is demonstrates that proposer has delivered projects of comparable size and scale
		Degree to which it is demonstrates that proposer has delivered projects of comparable requirements and scope
3	Price of equipment and services.	Proposer pricing in comparison to other submitted proposals
4	Ability of Proposer to deliver proposed equipment and services based on years of experience in the Proposer's industry and economic capacity and stability.	Years in Business
		The degree to which cash flow in audited Financial Statements is positive (3 Years)
		Auditors opinion on overall Financial Statements (3 Years)
		Size of proposal measured against company's highest revenue in past 3 years
		The degree to which Legal Actions (Potential Threats/Judgments) in past 3 years may indicate a risk to the DE
5	Comprehensiveness of proposal for delivering all categories of requested equipment and services.	Comprehensiveness of service parts proposed under a single proposal by proposer (2.5 points awarded for each service proposed beyond 1)

E. Proposer Letters of Intent and Proposals

Letters of Intent were timely filed by 17 proposers by the extended due date of September 21, 2018. Of the proposers that submitted Letters of Intent, the following six (6) proposers submitted proposals by the extended October 12, 2018 deadline:

SERVICE	PROPOSER	PRICING
CAT 1 - LAPTOPS & CARTS	Evertec - Dell	\$87,901,113.25
	Computerlink - HP	\$74,484,210.00
	Sesco – 20,000 Acer	\$9,996,900.00
CAT 1 - TABLETS & CARTS	Evertec - MS Surface	\$12,082,351.12
	Computerlink - Apple	\$10,296,000.00
PROFESSIONAL DEVELOPMENT	Evertec	\$40,926,803.36
	Global Education Exchange	\$38,068,440.00
	Computerlink	\$30,280,320.00
	Santillana	\$18,553,500.00
	LS Innovative	\$7,805,400.00
PROJECT MANAGEMENT	SM INC	\$889,300.00
	Evertec	\$19,198,494.02
	Computerlink	\$10,275,026.50
	Sesco – f20,000 Laptops Only	\$199,960.00

F. Subcontractors.

The Evaluation Committee made special mention of the experienced subcontractors identified below that Computerlink, Evertec and Global Education Opportunities each partnered with on their proposals.

	PROPOSER	SERVICES PROPOSED	SUBCONTRACTORS
1	EVERTEC	Cat 1 - Laptops & Carts (Dell) Cat 1 - Tablets & Carts (MS Surface) Cat 2 - Professional Development Cat 3 - Project Management	Caribbean Data Caribbean Data Camera Mundi Evertec
2	COMPUTERLINK	Cat 1 - Laptops & Carts (HP) Cat 1 - Tablets & Carts (Apple) Cat 2 - Professional Development Cat 3 - Project Management	Computerlink & UDT Computerlink & UDT Forward Learning Computerlink & HP
3	GLOBAL EDUCATION	Cat 2 - Professional Development Cat 2 - Professional Development Cat 2 - Professional Development	University of Puerto Rico Digital Learning EdTech Teacher

II. THE EVALUATION AND PROPOSER SELECTION PROCESS

A. Proposer Oral Presentations

After the Evaluation Committee completed its initial review of all proposals, the Committee decided to invite five (5) of the seven (7) proposers to deliver oral presentations. One of the proposers, SM Inc., was not invited to deliver an oral presentation by the Evaluation Committee, because the SM, Inc. plan, even though it was the most affordable option (\$889,300.00), the proposal would only provide minimal training and would not cover all Department teachers. More importantly, the Committee was concerned that the amount of teacher training needed could not effectively be delivered for the price quoted by the company. A second proposer, LS Innovative Education Center was also not invited to deliver an oral presentation, primarily because their proposed training was only for three (3) regions, and for only one (1) month of training per region. Overall, the Committee did not think that the company proposed an impactful or cost-effective solution for the Department.

The remaining five (5) proposers participated in oral presentations on the following dates:

CATEGORY	PART	DESCRIPTION	PROPOSER	PRESENTATION
1	PART A	Mobile Devices - Laptops & Carts	COMPUTERLINK	12/10/2018
			SESCO	12/11/2018
			EVERTEC	12/13/2018
	PART B	Mobile Devices - Tablets & Carta	COMPUTERLINK	12/10/2018
			SESCO	12/11/2018
2	PART A & B	Professional Development - Laptops & Tablets	EVERTEC	12/20/2018
			COMPUTERLINK	12/20/2018
			GLOBAL EDEXCHANGE	12/21/2018
			SANTILLANA	12/21/2018
3	PART A, B & C	Project Management	COMPUTERLINK	12/10/2018
			SESCO - Laptops Only	12/11/2018
			EVERTEC	12/13/2018

III. EVALUATION COMMITTEE CONTRACT AWARD RECOMMENDATIONS

After careful review of the proposals and completion of selected proposer presentations, the Evaluation Committee met numerous times to discuss and develop recommendations outlined below for contract awards.

A. **CATEGORY 1A: LAPTOPS AND CARTS:**

Proposers: Computerlink (HP); Evertec (Dell); SESCO (Acer)

While the Committee found that the laptops proposed by the three (3) companies would meet the minimum requirements of the Department, the Committee determined that the HP laptops proposed by Computerlink would provide the best solution for students based on the following considerations:

1. The Computerlink HP laptop was priced approximately 15% lower in price than the Evertec Dell laptop (based on unit price and cost of repairs/maintenance)
2. The HP laptop had a slightly better Input/Output operation
3. The HP laptop has rubberized construction and doesn't require a case. The HP laptop survived the drop test without any damage.
4. The Evertec Dell unit requires a cover, and sustained light hardware damage during the drop test, but remained fully functional.
5. The Acer proposed by SESCO experienced moderate damage during the drop test, with the screen and backing coming apart, requiring some reassembly.
6. The partner proposed by Computerlink (UDT Technologies) has deployed and performed etching services for 230,000 mobile devices for Miami Date School District and 150,000 devices for the Orange County School District. Although Evertec is an experienced company, they did not include much evidence of projects comparable in scope in their proposal.
7. The carts proposed by Computerlink and Evertec companies would meet Department specifications (SESCO did not propose quotes). Computerlink brought one of the carts to its presentation so the Committee was able to inspect the unit. Evertec did not bring a cart to its presentation, but the product was determined to be adequate on paper.

The Committee recommended that for the teachers, the Department would purchase the Dell laptop proposed by Evertec, because it had a more professional look and feel than the HP devices being purchased for students, and because the Committee determined it to be in the Department's best interest not to award all devices to a single supplier.

The Evaluation Committee did not recommend making an award to SESCO, because of the issues encountered during the Acer laptop stress test at the proposer's presentation, and because the Department would prefer to limit the types of laptops being distributed to two (2) products, instead of three (3).

RECOMMENDATIONS:

1. Award the contract for student laptops to Computerlink
2. Award the contract for laptop carts to Computerlink
3. Award the contract for teacher laptops to Evertec

B. CATEGORY 1B: TABLETS AND CARTS:

Proposers: Computerlink (Apple iPad); Evertec (Microsoft Surface)

The Committee recommends the iPads recommended by Computerlink for the following reasons:

1. Although both tablets proposed by Computerlink and Evertec were found to meet all Department requirements, the iPad was considered more appropriate for K-2 students than the Surface tablet. The main difference between the devices is the operating system of the proposed tablets. Computerlink proposed Apple-based devices, and Evertec proposed

Microsoft-based devices. This software difference makes a substantial impact when it comes to the software and apps available for teaching and learning. Due to the type of users that will be using these devices (small children), the Committee relied on the recommendations of the teachers that attended the proposer presentations. The unanimous recommendation of the teachers was for the Department to purchase the iPads for the younger students.

2. Neither tablet experienced any damage during the drop test with protective cases.
3. The Computerlink iPad was approximately 10% lower in pricing than the Evertec Surface.

RECOMMENDATIONS:

1. Award the contract for student tablets to Computerlink
2. Award the contract for tablet carts to Computerlink

C. LOGISTICS/DEPLOYMENT, HELP DESK AND INVENTORY TRACKING

1. Logistics

Proposers: Computerlink; Evertec

In the logistics and deployment category, the Committee found that both Computerlink and Evertec have significant experience in deployment, although Evertec has substantially more experience with large-scale projects and network management projects throughout the years. While the Computerlink proposal met all requirements, the Committee found the Evertec proposal to be more detailed and comprehensive in these areas. Considering the scale of the deployment, the proposers' previous experience, the detail in the proposal and the potential risks to PRDE, the Committee found that the Evertec proposal would be the best solution.

RECOMMENDATION: Award the contract for logistics to Evertec.

2. Help Desk

Proposers: Computerlink; Evertec

With regard to the help desk proposals, Evertec demonstrated substantially more experience with handling call centers of this scale, having worked with many large-scale deployments. Computerlink did not identify any prior help desk projects in their proposal. The Evertec proposal was also more detailed, providing thorough responses to questions during the proposer presentations.

RECOMMENDATION: Award the help desk contract to Evertec.

3. Inventory Management/Tracking

Proposers: Computerlink; Evertec

In the inventory management and tracking category, both Computerlink and Evertec proposed the same solution and tracking partner for their devices - Absolute.

RECOMMENDATIONS:

1. Award the tracking for the student devices to Computerlink
2. Award the tracking for the teacher devices to Evertec

D. PROFESSIONAL DEVELOPMENT

Proposers: Computerlink, Evertec, Santillana, SM, Inc., LS Innovative Education Center, Global Education Exchange Opportunities

The Evaluation Committee spent considerable time assessing the best professional development options for the Department. The Evaluation Committee also took into consideration the feedback from the instructional technology teachers that attended the presentations in making the recommendations set forth herein. In the end, the Evaluation Committee determined that four (4) of the proposers submitted responsive proposals to provide comprehensive, high quality professional development for the Department's educators. The awards below are significantly based on the Evaluation Committee's assessment of each proposer's presentation for professional development.

RECOMMENDATIONS:

1. Teacher Assessments: Award to Global Education Exchange Opportunities to conduct pre and post-training assessments to measure teacher progress and the effectiveness of the professional development services awarded under the RFP.
2. Teacher Training Plans & Curriculum Development. Award to Global Education Exchange Opportunities to develop individual professional development plans for every teacher describing the areas/indicators the teachers need to develop. The individual teacher training needs will be tracked using a Customer Resource Management (CRM) system that will also measure progress in accordance to the plans.
3. Management of Teacher Training and Competency Based Credentials. Award to Global Education Exchange Opportunities for their proposed use of using a micro-credentials system that will help teachers become masters in different domains, motivating them to continue learning.
4. Training for Expert School Teachers/Coaches in Schools: Award to Ediciones Santillana so each school has a trained on-site teacher coach to assist other educators in the school.
5. Teacher & Director Training on Basic Use of Devices. Award to Evertec.
6. Teacher Training & Mentoring on Integration of Technology in the Classroom: Award to Computerlink.

7. OSIATD Field Technician Training. Award to Evertec to training technicians on basic binary systems to advanced topics on networking and security.
8. Instructional Help Desk. Award to Santillana to provide ongoing support to educators on the use of the devices in the classroom.

The Evaluation Committee's recommendations were presented to me for consideration and approval. After a full briefing on the Evaluation Committee deliberations and the proposers' responses to Evaluation Committee questions and information requests, I hereby approve the award of the services to each of the proposers identified on APPENDIX A, for said amounts listed therein, as recommended.

The awards outlined in this Award and Acceptance Letter shall each be for a three-year period (subject to annual appropriations), with three (3) one-year options to renew, subject to the negotiation and execution of a legally binding contract. The services shall commence following the execution of the contract and the issuance of a purchase order and upon satisfaction of such other terms and conditions as shall be established by the Legal Department.

IV. AWARD REVIEW PROCEDURE

A copy of this Notice of Award and Acceptance Letter is being sent by certified mail to the proposers that did not win the award, in accordance with the terms of the RFP. Award revisions will be governed by the dispositions of the Law of Uniform Administrative Procedures (Law 38 of June 30, 2017, as amended). **Any Proposer adversely affected by this decision may file a request for reconsideration with the PRDE within twenty (20) days of notification. The PRDE must consider the request for reconsideration within thirty (30) days of its filing date. If the PRDE does not answer the request for reconsideration within such period, it will be deemed to have been rejected. The Proposer may request a writ for review of PRDE's final decision with the Puerto Rico Appellate Court within 20 days of notification. All requests for reconsideration or review must be filed within twenty (20) calendar days from the date of the postmark on the envelope containing the Notice to the Proposer seeking review or from the date on which the Proposer's request for reconsideration was deemed rejected by the PRDE. Proposers who fail to file requests for review within the periods indicated herein waive their right to contest an award.** The presentation of a writ of review before the Appellate Court will not paralyze this award.

V. ACCEPTANCE OF THIS CONTRACT AWARD

Proposers shall evidence their acceptance of the award(s) set forth in this Award and Acceptance Letter by signing and returning their respective signature pages attached hereto and return signed copies of the acceptance to the Department within three (3) business days of receipt.

VI. ENFORCEMENT OF PROPOSAL AND CONTRACT TERMS

These contract awards represent enormous investments in technology and professional development for our students and educators, and each proposer receiving an award under this RFP will be held to a standard of strict compliance with each proposal and contract commitment. To this end, all proposers

will be required to perform agreed upon services and deliverables, on time and on budget. The Department will be gathering feedback from teachers and students to assess the quality of the implementation and service delivery. The Department will take prompt, appropriate action in the event any proposer fails to comply fully its obligations to the Department. The delivery of these materials and services are fundamental to the transformation of our system and the Department is committed to guaranteeing the highest quality of service to our students and employees.

Thank you to each proposer for providing the Department with cost-effective proposals to deliver critical services to our schools for the benefit of our students, teachers and directors. We look forward to working with you each of you on this critical initiative.

PUERTO RICO DEPARTMENT OF EDUCATION



Julia B. Keleher, Ed.D.
Education Secretary
P.O. Box 190759
San Juan, PR 00919-0759

CC: To be sent by certified mail, return receipt requested

LS INNOVATIVE EDUCATION CENTER, INC.

César A. Vargas
Chief Executive Officer
P.O. Box 1561
Moca, PR 00676

SM, INC.

Sheilla Vázquez
Director of Finance
Barrio Palmas 776 Calle 7 Ste 2
Cataño, PR 00962

COMPUTER NETWORK SYSTEMS D/B/A COMPUTERLINK

Mr. David Morales
Vice President
Computer Network Systems d/b/a Computerlink
262 Uruguay Street
Suite C-2 Altigracia Building
San Juan, PR 00917

EVERTEC GROUP, LLC

Mr. Carlos J. Ramírez Padilla
Executive Vice President
Evertec Group, LLC
P.O. Box 364527
San Juan, PR 0093604527

GLOBAL EDUCATION EXCHANGE OPPORTUNITIES, INC.

Ms. Odette Piñero
Chief Executive Officer
Global Education Exchange Opportunities, Inc.
Calle McKinley #77 Paseo de las Atenas
Manati, PR 00674

EDICIONES SANTILLANA, INC.

Ignacio M. Romero Rovira
General Director
Ediciones Santillana, Inc.
1506 Roosevelt Avenue
Guaynabo, PR 00968

SESCO TECHNOLOGY SOLUTIONS, LLC

Miguel A. Ayala Ayala
Administrator
Sesco Technology Solutions, LLC
P.O. Box 190897
San Juan, PR 00919

NOTICE OF AWARD AND ACCEPTANCE LETTER

CONTRACTS AWARDED PURSUANT TO RFP NO. PRDE-OSIATD-2018-002-MOBILE DEVICES, PROFESSIONAL DEVELOPMENT AND PROJECT MANAGEMENT

ACCEPTANCE OF CONTRACT AWARD

Please review the terms of this award carefully and notify the Department immediately of any errors or omissions. If the proposer accepts the terms and conditions set forth in this Notice of Award and Acceptance Letter, as well as the General and Specific Terms and Conditions of the RFP which are incorporated herein by reference, please acknowledge the proposer's acceptance and agreement by signing two (2) copies of this Notice of Award and Acceptance Letter signature page. **One (1) original executed copy of the should be retained by proposer and one (1) original executed Notice of Award and Acceptance Letter should be mailed to the Puerto Rico Department of Education at P.O. Box 190759, San Juan, PR 00919-0759. A copy of the signed Letter should also be emailed to osiatdproposal@de.pr.gov.**

AWARD ACCEPTED AND AGREED TO BY:

COMPUTER NETWORK SYSTEMS D/B/A COMPUTERLINK

Name:

Title:

Date:

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AWARD ACCEPTED AND AGREED TO BY:

EVERTEC GROUP, LLC

Name:

Title:

Date:

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AWARD ACCEPTED AND AGREED TO BY:

GLOBAL EDUCATION EXCHANGE OPPORTUNITIES, INC.

Name:

Title:

Date:

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AWARD ACCEPTED AND AGREED TO BY:

EDICIONES SANTILLANA, INC.

Name:

Title:

Date:

APPENDIX A
PROPOSERS RECEIVING AWARDS IN CONNECTION WITH
RFP NO. PRDE-OSIATD-2018-002-MOBILE DEVICES, PROFESSIONAL DEVELOPMENT AND
PROJECT MANAGEMENT

1. COMPUTER NETWORK SYSTEMS D/B/A COMPUTERLINK
Mr. David Morales
Vice President
Computer Network Systems d/b/a Computerlink
262 Uruguay Street
Suite C-2 Altagracia Building
San Juan, PR 00917

2. EVERTEC GROUP, LLC
Mr. Carlos J. Ramirez Padilla
Executive Vice President
Evertec Group, LLC
P.O. Box 364527
San Juan, PR 0093604527

3. GLOBAL EDUCATION EXCHANGE OPPORTUNITIES, INC.
Ms. Odette Pineiro
Chief Executive Officer
Global Education Exchange Opportunities, Inc.
Calle McKinley #77 Paseo de las Atenas
Manati, PR 00674

4. EDICIONES SANTILLANA, INC.
Ignacio M. Romero Rovira
General Director
Ediciones Santillana, Inc.
1506 Roosevelt Avenue
Guaynabo, PR 00968

**APPENDIX B
AWARDS MADE IN CONNECTION WITH
RFP NO. PRDE-OSIATD-2018-002-MOBILE DEVICES, PROFESSIONAL DEVELOPMENT AND
PROJECT MANAGEMENT**

1	COMPUTER NETWORK SYSTEMS D/B/A COMPUTERLINK	PRODUCT	QTY	AWARD
	LAPTOPS -STUDENTS	HP	111,330	\$53,530,335.70
	TABLETS - STUDENT	Apple iPad	18,000	\$8,379,000.00
	CARTS - TEACHERS, STUDENTS & SCHOOL LABS		4,111	\$6,061,510.00
	TEACHER TRAINING AND MENTORING ON INTEGRATION OF TECHNOLOGY IN THE CLASSROOM			\$10,093,440.00
	INVENTORY MANAGEMENT			\$8,986,462.50
	HP DEVICE TRACKING	Absolute	111,330	\$6,818,962.50
	APPLE DEVICE TRACKING	Absolute	18,000	\$180,000.00
				\$94,049,710.70
2	EVERTEC GROUP, LLC	PRODUCT	QTY	AWARD
	LAPTOPS - TEACHERS	Dell	30,000	\$12,839,700.00
	TEACHER & DIRECTOR TRAINING ON BASIC USE OF LAPTOPS AND TABLETS & OSIATD FIELD TECHNICIAN TRAINING			\$8,700,000.00
	DEPLOYMENT & LOGISTICS			\$2,604,692.95
	HELP DESK & TICKETING			\$3,023,726.02
	DELL DEVICE TRACKING	Absolute	30,000	\$2,780,081.06
				\$29,948,200.03
3	GLOBAL EDUCATION EXHCHANGE OPPORTUNITIES	PRODUCT	QTY	AWARD
	TEACHER ASSESSMENTS			\$678,000.00
	TEACHER TRAINING PLANS & CURRICULUM DEVELOPMENT			\$3,965,760.00
	MANAGEMENT OF TEACHER TRAINING AND COMPETENCY- BASED CREDENTIALS			\$480,000.00
				\$5,123,760.00
EDICIONES SANTILLANA, INC.		PRODUCT	QTY	AWARD
	TRAINING EXPERT TEACHERS IN SCHOOLS			\$132,802.71
	INSTRUCTIONAL TECHNOLOGY HELPDESK			\$1,018,794.45
				\$1,151,597.16
TOTAL AWARDS:				\$130,273,267.89

NOTE: Pricing for miscellaneous charges and accessories may not be reflected in totals listed above, and shall be included in the contracts negotiated with each proposer, as appropriate.